

# SEMCO Q4 2022 Earnings Results

## Jan 25, 2023



This presentation material is prepared for the convenience of investors, before the external audit on our Q4 2022 financial results is completed. The audit results may cause some parts of this presentation material to change.

Business data contains forward projections from internal market estimates and publicly available sources. Actual business performance may differ from the projections herein, as a result of unexpected changes in the market environment and other conditions.

The financial information in this document is consolidated earnings results based on K-IFRS.



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# **Earnings Overview**

Income Statement (Unit : KRW Billion)						Earnir	ngs Tre	end		(Unit:	KRW Billion)	
	4Q22	3Q22	QoQ	4Q21	YoY	2022	Operating I Margir					
Sales	1,968.4	2,383.7	17%↓	2,429.9	19%↓	9,424.6	J	13.0%		13.0%		5.1%
Component	833.1	929.8	10%↓	1,173.6	29%↓	4,132.3		2,429.9		2,383.7	,	5.170
Optics & Communication	655.5	901.4	27%↓	777.4	16%↓	3,204.0	Package	20%		23%		1,968.4
Package	479.8	552.5	13%↓	478.9	0.2%↑	2,088.3	Optics & Comm.	32%		38%		24%
Operating Profit (%)	101.2 (5.1%)	311.0 (13.0%)	67%↓	316.2 (13.0%)	68%↓	1,182.8 (12.6%)						33%
Pre-tax Profit (%)	-5.4 ( <del>-</del> 0.3%)	380.0 (15.9%)	_	324.2 (13.3%)	_	1,186.8 (12.6%)	Component	48%		39%		42%
Net Income (%)	112.2 (5.7%)	271.7 (11.4%)	59%↓	85.5 (3.5%)	31% ↑	980.6 (10.4%)		4Q21		3Q22		4Q22

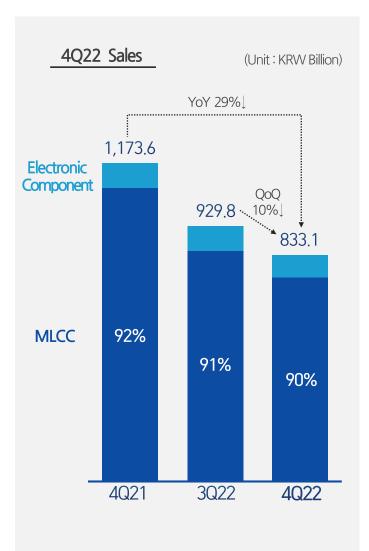
\* Net income attributable to owners of the parent

## **Financial Position**

	Financial Sta	atus		n) Financial Ratio		
		4Q22	3Q22	QoQ	4Q21	
-	Assets	10,997.2	11,200.8	2%↓	9,941.4	45% 43% <b>43%</b>
	Cash	1,677.1	1,619.4	4% ↑	1,185.2	<ul> <li>Liability to Equity</li> <li>(Liabilities/Equity)</li> </ul>
	Account Receivable	990.7	1,315.3	25%↓	1,219.4	
	Inventory	1,901.6	1,931.9	2%↓	1,818.4	■ <b>Debt to Equity</b> 18% <b>18%</b>
	Investment	320.3	307.0	4% ↑	347.1	(Debts/Equity) 14%
	Tangible	5,235.3	5,179.0	1% ↑	4,639.4	
	Others	872.2	848.2	3% ↑	731.9	
	Liabilities	3,303.7	3,368.1	2%↓	3,070.3	■ Capital Adequacy Ratio (Equity/Assets) 70% 70%
	Debts	1,421.3	1,414.7	0.5% ↑	992.4	69%
	Equity	7,693.5	7,832.7	2%↓	6,871.1	
	Issued Capital	388.0	388.0	-	388.0	4Q21 3Q22 4Q22

#### 2

## Component



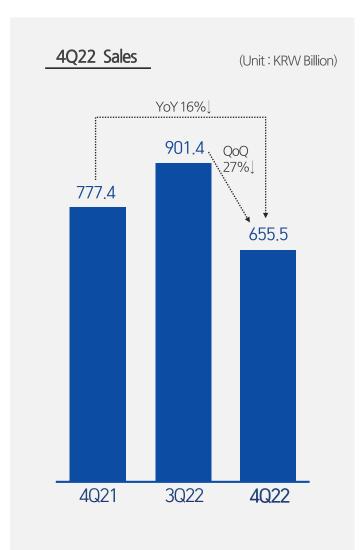
#### 2022 Q4 Results

- Revenue decreased due to delayed recovery in IT set demand from economic slowdown
  - IT/industrial supply decreased due to continued inventory adjustments by customers
- Automotive revenue to EV & Tier-1 continuing growth
  - High-value MLCC shipments increased driven by growth of ADAS and EV

### 2023 Market Outlook and Strategy

- While uncertainty in IT demand is likely to persist, automotive demand is expected to continue growth
  - $\rightarrow$  Increase profitability through productivity enhancement and operating efficiency gain
  - $\rightarrow$  Continue to drive automotive revenue growth by expanding high-temperature/voltage MLCC line-up
- Business growth of Electronic Component such as Power Inductor for DDR5

## **Optics & Communication Solution**



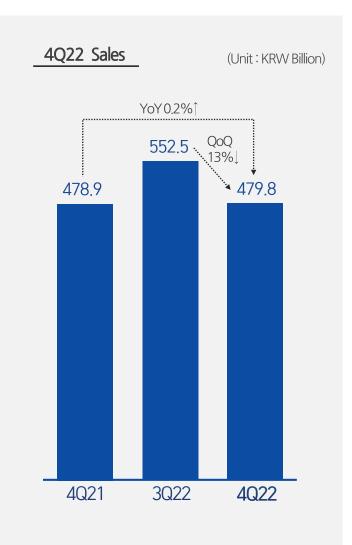
#### 2022 Q4 Results

- Revenue decreased due to mobile camera seasonality
  - Started mass production of high-performance modules for new flagships of strategic customers, but overall supply to key local/overseas customers decreased
- Automotive camera module sales to overseas customers remained solid

#### 2023 Market Outlook and Strategy

- Demand for differentiated camera modules for flagship application expected to continue
  - $\rightarrow$  Initiate high-performance camera modules applying new technology and implement production expansion
- Market for automotive camera modules expect to continue growth driven by advanced ADAS and autonomous drive technology
  - → Expand business with differentiated technology and diversify customer base

## **Package Solution**



### 2022 Q4 Results

- BGA revenue decreased due to slow smartphone demand
  - Decreased supply of substrate for mobile AP, memory and 5G antenna
  - Increased supply of ARM processor substrate
- FCBGA revenue similar to Q3 despite weaker PC demand
  - Decreased supply for PC applications but increased for network/automotive applications

#### 2023 Market Outlook and Strategy

- Demand expected to be soft in certain applications such as smartphone, PC, but demand for high-end substrates is expected to continue growth
  - $\rightarrow\,$  Increase supply of high-end substrates for ARM processor and server/network/automotive applications
  - $\rightarrow\,$  Secure capacity of new overseas plant on schedule and stabilize mass production

## **Income Statement**

(Unit : KRW Billion)	4Q22	3Q22	QoQ	4Q21	YoY
Sales	1,968.4	2,383.7	17%↓	2,429.9	19%↓
Cost of Sales	1,596.8	1,807.0	12%↓	1,808.5	12%↓
Gross Profit (%)	371.6 (18.9%)	576.7 (24.2%)	36%↓ (5.3%p↓)	621.4 (25.6%)	40%↓ (6.7%p↓)
SG&A	270.4	265.7	2% ↑	305.2	11%↓
Operating Profit (%)	101.2 (5.1%)	311.0 (13.0%)	67%↓ (7.9%p↓)	316.2 (13.0%)	68%↓ (7.9%p↓)
Non-operating income/expense	-106.6	69.0	_	8.0	-
Pre-tax Profit (%)	-5.4 (-0.3%)	380.0 (15.9%)	- (16.2%p↓)	324.2 (13.3%)	- (13.6%p↓)
Income Tax	-140.9	109.9	-	123.8	-
Continuing Operations	135.5	270.1	50%↓	200.4	32%↓
Discontinued Operations	-14.8	-1.9	_	-115.7	-
Net Income	112.2 (5.7%)	271.7 (11.4%)	59%↓ (5.7%p↓)	85.5 (3.5%)	31%↑ (2.2%p↑)

\* Net income attributable to owners of the parent

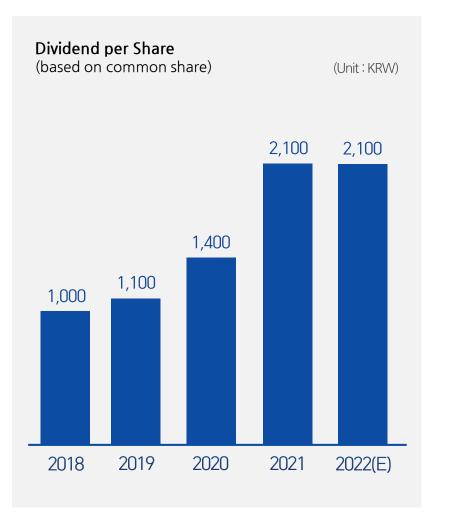
## Financial Status

((	Jnit : KRW Billion)	4Q22	3Q22	QoQ	4Q21	YoY
	Assets	10,997.2	11,200.8	2%↓	9,941.4	11% ↑
	Current	4,888.3	5,324.4	8%↓	4,598.3	6% ↑
	Cash	1,677.1	1,619.4	4% ↑	1,185.2	42% ↑
	Account Receivable	990.7	1,315.3	25%↓	1,219.4	19%↓
	Inventory	1,901.6	1,931.9	2%↓	1,818.4	5% ↑
	Others	318.9	457.8	30%↓	375.3	15%↓
	Non-current	6,108.9	5,876.4	4% ↑	5,343.1	14% ↑
	Investment	320.3	307.0	4% ↑	347.1	8%↓
	Tangible	5,235.3	5,179.0	1% ↑	4,639.4	13% ↑
	Intangible	150.1	151.1	1%↓	141.8	6% ↑
	Others	403.2	239.3	68% ↑	214.8	88% ↑
	Liabilities	3,303.7	3,368.1	2%↓	3,070.3	8% ↑
	Current	2,525.1	2,438.8	4% ↑	2,234.7	13% ↑
	Non-current	778.6	929.3	16%↓	835.6	7%↓
	Equity	7,693.5	7,832.7	2%↓	6,871.1	12% ↑
	Issued Capital	388.0	388.0	_	388.0	-

## Cash Flow

(Unit : KRW Billion)	4Q22	3Q22	4Q21
Cash at the beginning of period	1,619.4	1,164.1	1,465.0
Cash flows from operating activities	314.5	534.4	492.0
Net Income	120.7	268.2	84.7
Depreciation	216.4	221.1	224.4
Cash flows used in investing activities	-363.4	-21.1	-305.5
Increase in tangible/intangible assets	-479.3	-322.8	-269.1
Cash flows from financing activities	143.1	-77.8	-423.6
Increase/Decrease in debt	162.1	-57.9	-392.6
Foreign exchange difference	-36.5	19.9	4.7
Net changes in cash	57.7	455.3	-232.4
Cash at the end of period	1,677.1	1,619.4	1,232.6

## **Dividend** Plan



#### Year-end dividend decided based on 2022 business results

- KRW 2,100 per common share (2,150 for preferred)
- Dividend amount to be maintained at 2021 level, reflecting 2022 business results while taking into account investments into future growth drivers, cash flow conditions, etc.

#### Enhancement of shareholder return policy in the future

- Plan to continue strengthening shareholder return with appropriate dividend while focusing on enhancing enterprise value through investment and growth
- Targeting to gradually reach and maintain payout ratio at least 20%

(subject to adjustment in consideration of investment needs for future growth and cash flow situation)