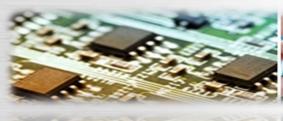




# SEMCO Q3 2023 Earnings Results

Oct 26, 2023







#### Disclaimer

This presentation material is prepared for the convenience of investors, before the external audit on our Q3 2023 financial results is completed. The audit results may cause some parts of this presentation material to change.

Business data contains forward projections from internal market estimates and publicly available sources. Actual business performance may differ from the projections herein, as a result of unexpected changes in the market environment and other conditions.

The financial information in this document is consolidated earnings results based on K-IFRS.



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### **Earnings Overview**

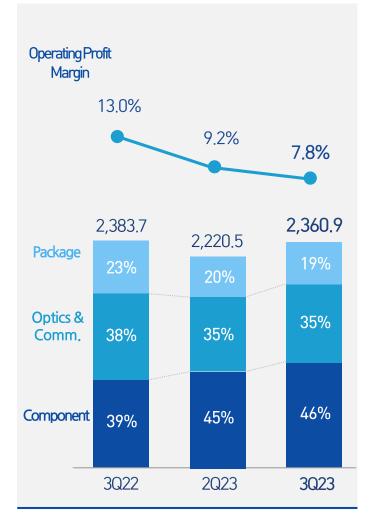
#### **Income Statement**

		3Q23	2Q23	QoQ	3Q22	YoY
	Sales	2,360.9	2,220.5	6%↑	2,383.7	1%↓
	Component	1,095.9	1,006.5	9%↑	929.8	18% ↑
	Optics & Communication	825.4	776.6	6%↑	901.4	8%↓
	Package	439.6	437.4	1% ↑	552.5	20%↓
(	Operating Profit (%)	184.0 (7.8%)	205.0 (9.2%)	10%↓	311.0 (13.0%)	41%↓
	Pre-tax Profit (%)	191.8 (8.1%)	145.7 (6.6%)	32%↑	380.0 (15.9%)	50%↓
	Net Income (%)	155.5 (6.6%)	112.6 (5.1%)	38%↑	271.7 (11.4%)	43%↓

#### **Earnings Trend**

(Unit: KRW Billion)

(Unit: KRW Billion)



<sup>\*</sup> Net income attributable to owners of the parent

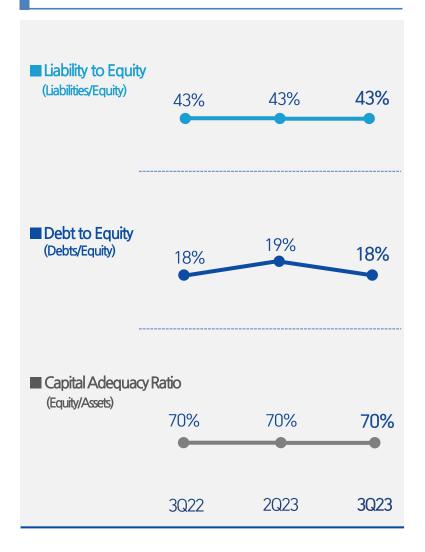
### **Financial Position**

#### **Financial Status**

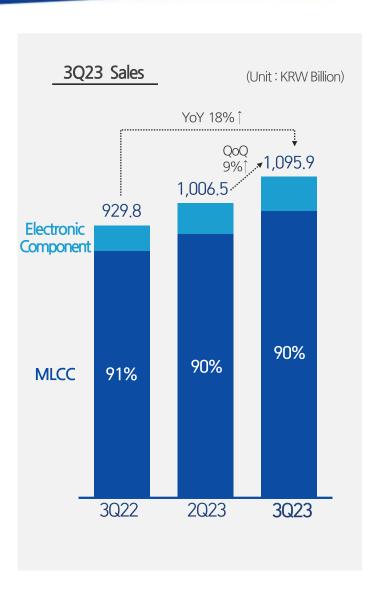
	3Q23	2Q23	QoQ	3Q22	
Assets	11,496.1	11,186.6	3%↑	11,200.8	
Cash	1,663.6	1,585.0	5% ↑	1,619.4	
Account Receivable	1,198.7	1,063.8	13% ↑	1,315.3	
Inventory	1,936.6	1,957.5	1%↓	1,931.9	
Investment	278.4	259.3	7% ↑	307.0	
Tangible	5,577.4	5,404.2	3%↑	5,179.0	
Others	841.4	916.8	8%↓	848.2	
Liabilities	3,432.8	3,379.8	2% ↑	3,368.1	
Debts	1,458.1	1,449.9	1% ↑	1,414.7	
Equity	8,063.3	7,806.8	3%↑	7,832.7	
Issued Capital	388.0	388.0	_	388.0	

#### **Financial Ratio**

(Unit: KRW Billion)



### Component



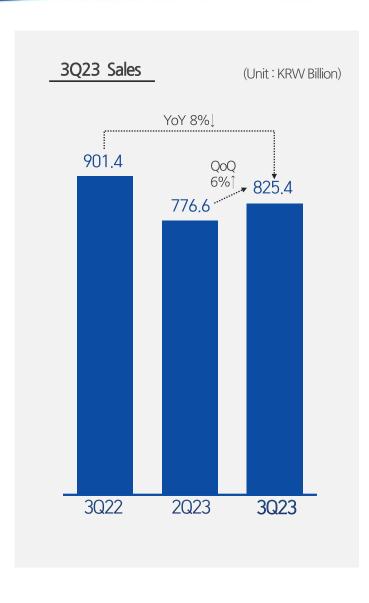
#### 2023 Q3 Results

- Revenue growth across all applications: IT/automotive/industrial
  - Seasonal demand increase such as global new smartphones launch
  - Increased supply driven by solid demand in xEV, ADAS, server

#### **Q4 Market Outlook & Strategy**

- Demand expected to slowdown due to market uncertainty and year-end inventory adjustment
  - → Focus on timely supply of high-end MLCC such as IT small-size · high-capacitance
  - → Increase supply of high-reliability MLCC such as high-temperature/high-voltage to xEV customers by leveraging widened product coverage and increased customer qualifications

### **Optics & Communication Solution**



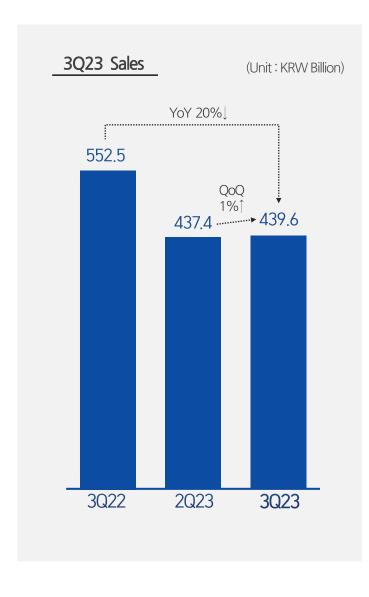
#### 2023 Q3 Results

- Revenue growth from increased supply of high-spec camera modules for major customers' new flagships
  - Increased camera module supply for strategic customer and Chinese customers' foldable phones
  - Supply of differentiating products including high-specification triple camera module to overseas customer

#### **Q4 Market Outlook & Strategy**

- Demand expected to be soft due to IT camera module seasonality, but start new supply of camera module for flagships such as high-pixel folded zoom
- Automotive camera module pixel requirements increasing with advances in autonomous driving
  - → Focus on increasing supply of high pixel camera module such as 5M and diversifying customer base

### **Package Solution**



#### 2023 Q3 Results

- Division revenue increased slightly QoQ despite continued soft PC demand, thanks to increased BGA supply tied to new smartphone launch
  - BGA supply increased for 5G antenna and mobile memory
  - FCBGA revenue decreased for PCs but increased for servers

#### **Q4 Market Outlook and Strategy**

- BGA demand is expected to be soft due to year-end seasonality
  - → Focus on increasing supply in growth areas such as ARM processors
- FCBGA demand for PC applications is expected to be stagnant but demand for high-end package substrates for server/network is expected to remain solid
  - → Focus on developing differentiated products and increasing supply to new customers

### **Income Statement**

(Unit : KRW Billion)	3Q23	2Q23	QoQ	3Q22	YoY
Sales	2,360.9	2,220.5	6%↑	2,383.7	1%↓
Cost of Sales	1,896.8	1,738.8	9% ↑	1,807.0	5% ↑
Gross Profit (%)	464.1 (19.7%)	481.7 (21.7%)	4%↓ (2.0%p↓)	576.7 (24.2%)	20%↓ (4.5%p↓)
SG&A	280.1	276.8	1% ↑	265.7	5% ↑
Operating Profit (%)	184.0 (7.8%)	205.0 (9.2%)	10%↓ (1.4%p↓)	311.0 (13.0%)	41%↓ (5.2%p↓)
Non-operating income/expense	7.8	-59.3	_	69.0	-
Pre-tax Profit (%)	191.8 (8.1%)	145.7 (6.6%)	32% ↑ (1.5%p ↑)	380.0 (15.9%)	50%↓ (7.8%p↓)
Income Tax	30.0	19.7	52% ↑	109.9	73%↓
Continuing Operations	161.7	126.0	28%↑	270.1	40%↓
Discontinued Operations	3.2	<b>-</b> 6.5	_	-1.9	-
Net Income (%)	155.5 (6.6%)	112.6 (5.1%)	38%↑ (1.5%p↑)	271.7 (11.4%)	43%↓ (4.8%p↓)

<sup>\*</sup> Net income attributable to owners of the parent

### **Financial Status**

(Unit : KRW Billion)	3Q23	2Q23	QoQ	3Q22	YoY
Assets	11,496.1	11,186.6	3%↑	11,200.8	3%↑
Current	5,133.9	4,990.0	3%↑	5,324.4	4%↓
Cash	1,663.6	1,585.0	5%↑	1,619.4	3%↑
Account Receivable	1,198.7	1,063.8	13% ↑	1,315.3	9%↓
Inventory	1,936.6	1,957.5	1%↓	1,931.9	0.2% ↑
Others	335.0	383.7	13%↓	457.8	27%↓
Non-current	6,362.2	6,196.7	3%↑	5,876.4	8%↑
Investment	278.4	259.3	7% ↑	307.0	9%↓
Tangible	5,577.4	5,404.2	3%↑	5,179.0	8% ↑
Intangible	156.7	156.2	0.3% ↑	151.1	4%↑
Others	349.7	377.0	7%↓	239.3	46%↑
Liabilities	3,432.8	3,379.8	2%↑	3,368.1	2%↑
Current	2,809.9	2,643.7	6%↑	2,438.8	15% ↑
Non-current	622.8	736.1	15%↓	929.3	33%↓
Equity	8,063.3	7,806.8	3%↑	7,832.7	3%↑
Issued Capital	388.0	388.0	_	388.0	-

### **Cash Flow**

(Unit : KRW Billion)	3Q23	2Q23	3Q22
Cash at the beginning of period	1,585.0	1,589.1	1,164.1
Cash flows from operating activities	381.3	418.3	534.4
Net Income	164.9	119.4	268.2
Depreciation	208.5	206.6	221.1
Cash flows used in investing activities	-268.9	-264.8	-21.1
Increase in tangible/intangible assets	-337.6	<b>-</b> 286.7	-322.8
Cash flows from financing activities	<b>-</b> 46.5	-146.8	-77.8
Increase/Decrease in debt	-17.5	43.9	-57.9
Foreign exchange difference	12.7	-10.9	19.9
Net changes in cash	78.6	-4.1	455.3
Cash at the end of period	1,663.6	1,585.0	1,619.4